


The Manddate Group

*“Manddate” means Purpose...
Our purpose is to help your business grow!*

Who is Manddate?

“ONE STOP RESOURCE PROCUREMENT SERVICE”

Products & Services for the Interior Designer/Decorator businesses

Our role is to complement your design capabilities with our product offerings, sourcing & knowledge, transport & delivery services to wherever so you
Maximize your Margins.

Manddate offers a supply chain for Interior Designers with a full procurement/logistics service from project inception to completion.

Procurement & Logistics – these are the things that take up your valuable time
– let Manddate give you Leading Edge Support and do it for you.

We Don't Cost you Money -We Save you Money
We Save you Time

Manndate Locations

We can help service your project without ever seeing you. Find out how we do our best work virtually for you –

From St. John's, NL to Bear Mountain, BC

Design Resource Centres across the country & virtually (24/7)

– so that we are always there!

SHOWROOMS

Edmonton

Calgary

Oakville (Head Office)

Our Role...

EVERYTHING FROM RESIDENTIAL TO COMMERCIAL & HOSPITALITY

Case Goods

Children's furniture

Upholstery

Leather

Fabric

Contract

Lighting

Entertainment / Home Theatre seating

Linens

Window coverings

Accessories

Fireplaces

Kitchens / Bath

Outdoor furniture

Outdoor lighting

Just Imagine...

BEING PART OF AN EXCLUSIVE BUYING GROUP WHERE YOU CAN USE...

A website with a “state-of-the-art” search engine

Business tools for presentations and proposals

Online access to manufacturer full product lines

Private showrooms for your sourcing and client needs

Transportation, consolidation and white glove delivery direct to your client across North America, into the Caribbean and around the world!

JUST IMAGINE YOU HAD ALL THE TOOLS TO...

Source products at your fingertips

Access exclusive one-of-a-kind products

Access everything you need to build your business

Product Seminars

High Point Market & Trade Showroom Trips

Project Assistant

Business Services

Logistics & Administration

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The Mandate Group

Model Homes, Home Staging

& Retirement Homes

Model Homes & Home Staging

The Mandate Group is an excellent partner for you as a property seller – **Home Staging** – not only in the short-term, but also over the long haul.

We also offer a variety of **Model Home Programs** – giving you more options and better choices in how you can approach your model properties and budget.

Our mission is to give you flexibility without compromising results.

Our talented team knows how to give your models character and personality and stay within your budget. That is what we are all about – creating a lifestyle within the beautiful homes you're selling.

We understand it's not enough that the furnishings are tasteful or that the colour scheme is current or trendy.

Model Homes & Home Staging Cont'd...

To close sales – you need your prospective buyers to see themselves living there... “Our interiors invite prospective buyers to want to purchase your homes.

Selling your properties is your primary goal - helping to make them sell is ours!”

The Manddate team is skilled in both designer merchandising and model staging. We know what makes homeowners comfortable and happy with their surroundings and we project that expertise into your model properties. Our experience includes:

Apartments – Condominiums – Family & Executive Homes - Luxury Properties - Assisted Living

We Create a Lifestyle that Buyers Want

We’re Quick and We’re Efficient

We Save You Time, We Save You Money

We’re Versatile and We’re Flexible

Retirement Homes

Sourcing furniture for the **Retirement Home** (Community/Care) Sector can be a challenge...

Finding the right furniture and fixtures, to meet the quality and correct specification and to stay within a budget, can be time consuming and frustrating.

New build – we work closely with your design team or project manager ensuring that all areas of procurement are covered from specification – delivery and setup.

Refurbishment – need existing items refurbished – we offer these services.

Need assistance to dispose of your outgoing furniture - TMG can help. We also offer a consignment program throughout Canada to assist clearance of items of resale value– this could also apply to your incoming clients' furniture disposal needs.

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The Mandate Group
Putting Together a Proposal


Putting Together a Proposal...

1. Meet with your client and find out what their expectations are of you as a designer and find out what it is they are looking for, take measurements & pictures (this is a crucial part of the design process)
2. Find out what your budget is and let them know right away if it's too little (Make sure it is realistic- sometimes clients haven't bought furniture in over 10 years!)
3. Allocate a budget for each room > Select furnishings per room and then divide the room budget accordingly.
4. Make sure you do your homework- research different manufacturers to give yourself alternatives (Manndate has a user-friendly search engine on the website that will help you and save you time)
5. Send Manndate a Quote Request (through our website) for the pieces that you are interested in...
*Manndate can also put together a presentation with images & prices for you to present to your client (NEW Premium Service Offered)
6. Get approval from your client & signoff on the product
*(50% deposit is required with Manndate at time of purchase- unless it is a ship direct where 100% is required)

Proposal Example


Putting together an entire Retirement Home Proposal...
In *less* than 48 Hours!

Retirement Home
Proposal




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Upholstery




Description –

1611-10 Bench
Dimensions:
H 26 1/2" W 53 1/2" D 18 1/2"
Seat Height: 19 1/2"
Arm Height: 26 1/2"
Seat Depth: 18 1/2"
Inside width: 41"




Robert Allen Contract
Pattern: Garden Tapestry
30,000 Double Rubs
52% Polyester
48% Acrylic
HR: 14.50 VR: 22.00

Oyen Senior Residence



Lobby



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This service is part of our **premium services** available to all Manddate members

Standard Services

- BEST Pricing possible
- Apples to Apples price matches – that is our guarantee!
(If someone is lower, we need to know to help make our pricing better)
- Online account setup and logon;
- 24/7 online access to estimates, quotes, collections, hundreds of manufacturers etc;
- Customer service – we are here to take care of the problems;
- Sourcing assistance – where do I look – we point in the right direction (take a look here... here and here!);
- If we don't carry a product, we will search for comparables/something similar;
- Finding new accounts, if we have needs and interest;
- Project Management (project that we generate for you);
- Catalogue/sample sign-out;
- Product knowledge seminars;
- Ordering, shipping, logistics to setting up delivery;
- Swatches/samples sent from manufacturers (mail);
- Fabric – the savings (we bonus your order) to ordering through Manddate

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The Mandate Group
2010 Canadian Internship Program

2010 Canadian Internship Program

ABOUT THE PROGRAM...

Our **NEW!** 2010 Canadian Internship Program helps teach students & recent graduates (up to 2 years after graduation) about furniture & project management in commercial and residential environments.

Working with Manddate means working with real-life scenarios.

We help teach you the process of putting together a project properly from beginning to end. Dealing with real manufacturers, deadlines and designers-learning could not get any better than this!

2010 Canadian Internship Program

YOU WILL LEARN...

- How to project manage residential & commercial projects
- How to source for an entire house- efficiently, saving you time & money
 - The difference quality furniture makes- low end vs. high end
- How to present a proposal- using “good, better, best” scenarios
 - Different ways to approach staging- buying new > consigning
- About hundreds of different manufacturers & their price points
- How working with Mandate is beneficial to you as a designer/decorator

& much more...

2010 Canadian Internship Program

WHO CAN JOIN?

This program is available to all students & recent graduates from both the decorating & design programs across Canada.

If you are not located near one of our Mandate Showrooms (Calgary, Edmonton & Oakville), we can work you *virtually!*

Ask about how it can work for you?

2010 Canadian Internship Program

APPLICATION PROCESS...

Please submit your resume to info@mandate.com telling us why you would like to work with The Mandate Group team and let us know what you want to do in the Design world.

Mandate will be accepting applications beginning March 15, 2010.

A maximum of **8 applicants** per year will be chosen, throughout Canada.

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