



# Manndate Makeover

NEW! Fall Introductions



To provide our clients with professional, leading edge support in sourcing, purchasing, cross border logistics and administration.

To offer our clients access to a wider range of products and tools to develop and grow their business, with enhanced profitability.

To provide Manufacturers & Suppliers better access to the interior decorating and design community.



# NEW! Services

Standard & Premium

# NEW! Standard Services

For the Registered Mandate Design Trade

## NEW! Design Services

The better we can service the community,

The more power together we have.

Which means better pricing, better service, better offerings!

### Standard Service – Complimentary

- **BEST Pricing possible**
- **Apples to Apples price matches – that is our guarantee!**  
(If someone is lower, we need to know to help make our pricing better)
- **Online account setup and logon;**
- **24/7 online access to estimates, quotes, collections, hundreds of manufacturers etc;**
- **Your file – estimates/signoffs are placed there for your viewing;**
- **Customer service – we are here to take care of the problems;**
- **You know what you are looking for and just need pricing;**
- **Sourcing assistance – where do I look – we point in the right direction (take a look here...here...and here!);**
- **If we don't carry a product, we will search for comparables/something similar;**
- **Finding new accounts, if we have needs and interest;**
- **Project Management (project that we generate for you);**
- **Catalogue/sample sign-out;**
- **Product knowledge seminars;**
- **Colour copies for presentation (a reasonable amount);**
- **Ordering, shipping, logistics to setting up delivery;**
- **Swatches/samples sent from manufacturers (mail);**
- **Fabric – the savings (we bonus your order) to ordering through Mandate**

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### Keep in Mind...

- When product arrives at Distribution, payment is due! Storage is extra if over and above normal period;
- Payment Terms – 50% on order, 50% when received in distribution (unless ship-direct 100% due, or if custom 75% due on order, 25% due at time of shipping);
- Payment – cheque or Interact\* Email Bank Transfers are appreciated = **1% credit on your order**;
- CREDIT CARDS accepted: VISA / MASTERCARD ;
- \*We can show you how to use EMAIL Bank Transfers -  
[http://www.interac.ca/consumers/productsandservices\\_of\\_emt.php](http://www.interac.ca/consumers/productsandservices_of_emt.php)

# NEW! Premium Services

Please note that premier services SAVE you TIME and MONEY!

## Pricing/Services

- If the Designer/Decorator has done his/her homework – it shouldn't take more than 5 – 8 hours to pull together a room with changes (*Homework = floor plans – client information*)
- \$/Hour or flat fee;
- Hourly fee assigned in 15 min increments.
- Project planning with Junior \$35 to \$40. /Hour
- Project planning with Senior \$80 to \$100/Hour
- Project planning with Director \$100 to \$150 /Hour

## Concierge Service – package deals available

- You want your quotes emailed instead of you looking in the file;
- You want backup copies emailed back to you for your file.
- Contact us for a custom quote.

## Other Premium Services Available

- Detailed Sourcing – we find suggestions for you (15 min intervals);
- Seminars/Career development;
- Attend a course program of how to build good/better/best and why (How to use it);
- Shipping for you (our couriers accounts);
- Swatches/samples sent RUSH from manufacturers (courier);
- Consolidating your orders from other parties for your job ;
- Manage the install for you!

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## Project Management

- Project Management – projects that you want us to lead;
- Put together a client bill worksheet – invoice your client and commission you;
- Building spreadsheets of items per room;
- Put projects together for you to save you time and money;
- How to show the client a budget concept – how to create a good/better/best;
- Help you put a custom order/proposal together – good/better/best.

## Documentation/presentation preparation

- Documentation/presentation preparation\* for you/your client – see examples below click page below
- **Option 1** – [1 – 5 pages](#) and under and one revision for \$25
- **Option 2** – [6-10 pages](#) and two sets of changes for \$50
- **Option 3** – [11-20 pages](#) and two sets of changes for \$75
- **Option 4** – [21-30 pages](#) and three sets of changes for \$100
- **Additional** – Every additional 5+ pages for \$10
  
- Documentation proposal (\*first time up to four pages *is complimentary*)



# Full Circle

What it means to you!

Coming this Fall...