

# MG

The Manndate Group



**The Manndate Group**  
**A Service Based Company for**  
**The Interior Design Industry**

## *Imagine having...*

- Higher profit margins – which means *more money in “your” pocket*
- The sourcing power to locate the ideal products
- Access to exclusive manufacturer collections which you are *not* able to deal with on your own
- Access to a website that saves you hours of research and, in turn, money!
- A team of highly trained professional staff that will help you find the product and build your business profit
- A chance to grow your business to “your” ultimate level without thousands of dollars tied up in investments
- Having all the logistic problems taken care of

## *Imagine...*

a team that points you in the right direction

*Imagine...*the power of a unique service designed for the Interior Designer/Decorator!



We'd like to introduce you to a unique  
**“Design Trade Only” value added service**,  
headed by a dedicated staff; working together with  
quality Medium to High End Manufacturers, and  
offered only to those who can sell and promote  
furnishings and accessories the best...

**YOU... The Interior Designers and Decorators**

## **Who We Are**

The Mandate Group is a professional service—a buying team—a procurement service!

We give you access to special account products, we point you in the right direction to find the product; we source for you; we take care of all the logistics, to get it into your clients location.



*“By joining the Mandate Group my profits margins increased by 2/3<sup>rds</sup> and I was able to pass the savings on to my client “ BC*

Our Clients work with The Manddate Group for the savings and stay because of the service and benefits that The Manddate Group provides.

Wherever you are in Canada, the USA or around the Globe, we are right beside you.

While we have permanent trade showrooms, we work mainly virtually—online. We are literally in the office right beside you.

So please, take a look at  
The Manddate Group.



***“Manddate” means Purpose.  
Our purpose is to help your business grow!***

**The Manddate Group** is dedicated to giving our clients:

- the best possible purchase price for products from world class manufacturers, (first promoting North American made; controlled and Green companies!
- Servicing both the residential and commercial/contract markets.
- Exclusive products
- Full service
- Higher profit margins by saving money on product, sourcing time, and logistics

By combining our purchasing power this service allows designers and decorators to generate higher profit margins and in turn pass the savings on to their clients. We take care of the ordering, processing, tracking, shipping, receiving, and can arrange for the delivery and client set-up. In other words, “hassle-free” buying and higher profit margins.

# *The Mandate Group*

## *Membership*

### **How will this benefit my business?**

- Access to purchase exclusive products from North America and, around the world
- Better pricing and profit margins than most design accounts
- Product, industry and environmental education
- Samples & Catalogues
- Sourcing Tools
- Assistance with sourcing products, special projects, marketing
- Shipping & Cross Border Logistics
- Delivery to the client
- Trade Shows / High Point Tours

Mandate has over 300 manufacturer accounts, both residential, commercial, hospitality/contract.

### **Mandate specializes in:**

- Case Goods & Upholstery

### **plus ....**

- Lighting
- Outdoor furniture
- Home Theatre furniture
- Fabrics
- Linens "Bedding"
- Accent Pieces
- Accessories
- Art Work
- Dishware
- Fixtures
- Kitchens / Bath
- Custom one-of-a-kind
- Private Label



**Just Ask** – it's the best way to find out more.....

[www.mandate.com](http://www.mandate.com)

# *Samples & Catalogues*

At Manddate, you have access to in-house samples, furniture, fabrics and accessories to use as selling tools in one of our showrooms or to sign-out.

## *Tools for sourcing*

Manddate provides you with the following tools to make sourcing your products quick and efficient.

- Manddate website and showrooms
- Full Search Engine
- Cross Reference Indexing
- Links to manufacturer's websites
- In-house Product Sales
- Just Ask ! - can't find the product, we will find it for you
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## *Assistance & Education*

- Private Satellite Showrooms for your sourcing and client meetings
- Search engine website to help source—saving time
- Education tools for learning about systems and products
- Product samples and catalogues (hardcopy and online)
- High Point Market Trips

## *Project sourcing /procurement*

Residential / Condo / Retirement Homes / Retail  
Restaurant / Bar / Nightclub  
Vacation / Timeshare  
Resorts / Country Clubs  
Corporate and more...Just Ask!

## *Shipping*

With shipping available in North America and worldwide, Manddate manages all the transportation, brokerage fees, tariffs, consolidation, project inspection and touchup ensuring delivery to your client in a timely and professional manner.

## **Manndate** **“Membership has its Privileges!”**

*Our best margins – more profits for your business*

*Manndate website private access and web-base project files*

Member forums (discussions)

Client confidentiality

Showrooms/private work environments to meet with clients

Office areas available to book / rent

Seminars / Education

Organized Educational Trips (i.e. High Point, NeoCon, Harden)

Marketing / Business involvement to assist in growing your business

Full project procurement assistance is available

World Market knowledge on products and trends

\*Optional services

*Manndate.com online marketing for your business (find a designer/decorator)- market your business to the outside world*



*Mission Statement:*

*To provide our clients with professional, leading edge support in sourcing, purchasing, cross border logistics and administration.*

*To offer our clients access to a wider range of products and tools to develop and grow their business, with enhanced profitability.*

*To provide Manufacturers & Suppliers better access to the interior decorating and design community.*

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